

# Guide to Buying Trucks from Schneider

## About Schneider Fleet Sales

We are a trucking company, not a dealer. That means we sell to you directly and our equipment is priced to sell. Our equipment is road-ready so you can hit the highway and start moving loads.

## Hours of Operation

Monday-Friday  
8:00 a.m. to 5:00 p.m. (Central Time)

## Contact Information

Call 1-800-635-9801

Email [trucksales@schneider.com](mailto:trucksales@schneider.com)

## Ready to see a truck (at a sales location)? Follow these steps:

1. Go to our website [www.schneidertrucks.com](http://www.schneidertrucks.com) to see what trucks we have available and where a unit you are interested in is located.
2. Call 1-800-635-9801 or email [TruckSales@schneider.com](mailto:TruckSales@schneider.com) to connect with a Schneider representative. Please be prepared with details about the units you are interested in and where they are located (our inventory changes daily and sales are brisk, so pick a few that you're serious about and we'll do the best we can).

Most of our trucks are located at Schneider Operating Centers. Since they are secure facilities, you will need an appointment to enter. Appointments are available Monday-Friday from 8 a.m. to 4 p.m. (local time), let us know the date and time you would like to see the unit(s).

3. After you set up an appointment, we'll send you an email notification. This message will also include the location address.
4. Dress code: Customer's are required to be safely dressed when visiting our center's
  - a. Required: No open toes, sandals or flip flops are allowed (we recommend boots or safety boots be worn).
  - b. Recommended: Long pants should be worn, no shorts or skirts.
  - c. Recommended: We recommend safety glasses be worn.

\*If you do not feel your attire is safe, access to our facility may not be permitted.

5. When you arrive for your appointment, go to the visitor center and you will be directed to the proper location. In most situations, you'll be able to start the truck and drive it around the yard, but not outside the Operating Center grounds.

## Ready to buy? Follow these steps:

1. Get in touch with the financial loan institution of your choice. We recommend doing this before your truck viewing appointment. That way, if you like what you see, your transaction will happen in a timely manner.

If you would like a financial loan company to work with, you can request one by calling 1-800-635-9801 or emailing [TruckSales@schneider.com](mailto:TruckSales@schneider.com). The loan company has no affiliation with Schneider National, but they often help clients purchase our equipment.

2. After you choose a truck to purchase, you'll work with the Fleet Sales Representative that you initially contacted. This is the person you called or emailed to set up the appointment — not the person who showed you the truck. Our shop personnel do not have the authority to sell the truck or negotiate the price.
3. Once you have decided on your purchase, the Fleet Sales Representative will send you an "Agreement to Purchase" and an "Invoice". This means you have agreed to purchase this unit and we are expecting full payment. We require payment to be made within five (5) business days of the invoice date.
4. Full payment / Bank wire transfer only. We will only accept full payment via bank wire transfer. Our invoice will include the bank wiring information. You will need to work with your bank to wire the funds.
5. Once we receive the funds we will send you a release so you can pick up the unit. We will also overnight the title to the address listed on the invoice.

Thank you for your interest in our used equipment, we hope to find you a truck to purchase!

Schneider National Fleet Sales

[trucksales@schneider.com](mailto:trucksales@schneider.com)

[www.schneidertrucks.com](http://www.schneidertrucks.com)

1-800-635-9801

6. Your fleet sales representative will work out the payment details with you.
  - a. All sales are wired cash transactions for the full amount due; we do not accept partial payments.
  - b. Full payment is to be made within 5 days of the invoice date or the deal is cancelled. If the unit is not paid for within 5 days, it will be put back on the website for sale.
  - c. Once we receive payment in full, the title will be sent overnight to the address listed on the invoice.
  - d. We will send a release to the buyer necessary to remove the unit off our property.
7. Come pick up your truck! The person who comes to get the unit will need to sign for it. We'll also need a copy of your CDL.

You'll be required to pick up the truck within 5 to 10 business days of the purchase date. Additional storage charges may apply for purchased trucks left on-site longer than 10 days. All trucks are sold as is, no guarantees.

The buyer is responsible for licensing and permits necessary per the state requirements.

### **Need a trailer, too?**

To purchase a used trailer, call 1-800-635-9801 and select option 2 for trailer sales. Then follow the same steps listed above.